

Here We Go. . .

This sheet will take you "step-by-step" through the New Consultant Process. Please follow the Recruiter Checklist. If you want success fast, stick to the Checklist. If you ever feel overwhelmed, go back to the Checklist. Regardless of any other information you receive, **STAY WITH THIS CHECKLIST!** This Checklist is very important. Please keep it handy so we can talk about it when we speak on the phone. Your success is very important to us!

## Recruiter Checklist *(to be completed for each new recruit)*

New Recruits Name: \_\_\_\_\_ Start Date: \_\_\_\_\_

<input type="checkbox"/>	Her Perfect Start begins with her Personal Use. Do you have your new Team Member using the products? Has she trash the rest for the best? Did you help her to know which products to use, when , how, and where to set them up in her shower, sink, bathroom?
<input type="checkbox"/>	I have shared my belief in her, found out her goals and know her WHY.
<input type="checkbox"/>	She has listened to the Getting Started CD, and made a product decision.
<input type="checkbox"/>	She has her business debut planned or first classes booked
<input type="checkbox"/>	We have scheduled her first Success Event/Training.
<input type="checkbox"/>	She is working on the Million \$ Checklist and has visited the New Consultant Page.
<input type="checkbox"/>	I have done a Skin Care Class and brought her to observe for training
<input type="checkbox"/>	She understands the benefits of being a Senior Consultant.
<input type="checkbox"/>	She understands the Star Consultant Program and Prizes.
<input type="checkbox"/>	She has set her Perfect 10 or Power Start Dates. Confirm.
<input type="checkbox"/>	I have sent a personal note of encouragement. Be her Cheerleader and lead by example.
<input type="checkbox"/>	I have introduced her to other Unit members and made her feel comfortable.
<input type="checkbox"/>	I have stressed the importance of weekly trainings, especially during her first 90 days.
<input type="checkbox"/>	I have shared the upcoming events with her.

**People don't care how much you know until they know how much you care! Lead with heart and by example!**