



# The Hottest Hostess Tips



Class Day: \_\_\_\_\_ Date: \_\_\_\_\_ Time: \_\_\_\_\_

## IMPORTANT

### HOW-TO'S FOR A GREAT MK ROCKS PARTY...

- Invite 20+ women (preferably 19 years or older) to insure 15
- This is what to say: (I have found from experience this script works and I want your class to be just as successful for you as it is for me!



Hi! \_\_\_\_\_ this is \_\_\_\_\_. Do you have a quick minute? I'm so excited. I've just scheduled an MK ROCKS PARTY with a really sharp woman from Mary Kay and I am winning a Beautiful Sterling Silver Fashion Ring!. But that's not all she is *GIVING AWAY A Sterling Silver Pink Ice Ring* to one of my guests also. She will be pampering us and we will be having a fun "Girls Night Out" experience. It's on \_\_\_\_\_ at \_\_\_\_\_ and I'd love for you to join us. But it's on a reservation only basis because I must have 15 friends join me so I can get my jewelry and I must have 15 guests to do the drawing for one of the guests. So I'll need a definite yes or no. If you're not able to make it I'll need to fill your place. Would you like to be included? Great!

Remember, the class is held by reservation only, so If you cannot come let me know 24 hours in advance so that I can find a replacement.

Oh, one more thing...to make sure we have 15 people my consultant said that when you bring a friend along with you, you will get an extra thank-you gift from her. Who do you know you could bring? Great! I know we are going to have a great time. I'll see you on \_\_\_\_\_!

- Keep the refreshments simple
- Show the Books to get outside orders from friends, relatives, neighbors and co-workers who cannot attend the class.
- *Call guests* 48 hours before your class to remind them!!! Remind them there must be 15 present to be in the drawing and they wouldn't want to be the person that didn't show up if there were only 14!! Also, they must be 18 years old and be present at the time of the drawing.
- Stress being on time to your guests. We will have an early bird drawing.
- Make arrangements for children. *"We all love them, but this is Mom's night out to be pampered. Let's find someone to watch the kids."*
- **VERY IMPORTANT!!** Return your guest list with Phone #s and Addresses to me by \_\_\_\_\_. This will allow me to send the invitations and call your guests so I can make sure I bring the items they will be most interested in seeing.



**I LOOK FORWARD TO A GREAT TIME AT YOUR PARTY!!!**