

IT'S ALL ABOUT YOU!!

Name.....Your Consultant's Name.....
 Daytime Phone..... Evening Phone
 Email Address..... Date.....
 Please circle your age group: 18-24 25-34 35-49 50+
 Marital Status.....Children?.....Ages.....
 Current Occupation

As far as work goes, I like to:

_____ be the boss
 _____ have a boss



What do you like the best about your job?

Describe the perfect career for you:

Hours _____
 Weekly Income Amount _____
 Yearly Income Amount _____

What do you like least about your job?

These are some of the reasons other women have chosen to become Mary Kay Consultants. Which appeal to you?

- Gain new friends
- Improve self-confidence
- Learn about improving appearance
- Recognition for being capable of running a business
- Have a career with unlimited earning potential
- Earn extra income for family vacations
- Tax deductions and advantages of being self employed
- To enhance or change my life
- Company philosophy: God first, family second and career third
- Flexible Hours
- More time at home with family
- Positive thinking



Is your current job taking you where you want to be in the next five years?

- Yes
- No

Would you like more information regarding Mary Kay as a spare time, part time or full time career choice?

- Yes
- No

On a scale of 1 to 10, 1 being I would NEVER do Mary Kay or 10 being **I want to get started today and receive my Signing Bonus!** Where do you stand?
 Circle One

1 2 3 4 5 6 7 8 9 10

Please put an "A" in the box that best describes you and a "B" that is second best

I AM

Result Oriented
 Quick Decision
 Likes Management
 Time is Valuable

People Oriented
 Love to Talk
 Motivational
 Enthusiastic

Family Oriented
 Loyal
 Slow to Change
 Security Minded

Detail Oriented
 Perfectionist
 Critical
 Analytical