

## There are 3 Forms of Income:

1. Sales from shows, facials and reorders – 50% commission - the highest direct sales commission paid  
Our product is consumable, like milk or bread, so reorders are a large part of our income
2. Team Building - Beginning with your 1st team member – 4% commission  
Five or more team members – 9% or 13% commission
3. Career Car Program – Drive a Career Car or choose the Cash Compensation
  - Pontiac Vibe or \$375/mo.
  - Grand Prix or \$500/mo.
  - Cadillac or \$900/mo.

## What Can You Project From Your Sales In 1 Year?

- At each Show, the number of guests ranges from 3-6 with an average of 4
- On average a woman will spend \$50, with an average of \$175 per Show
  - The average reorder per customer each year is \$157

### 5 Shows per week (15 – 20 hours)

$\$175 \times 5 = \$875$  weekly sales  
 $\$875 \times 50$  weeks = \$43,750 annual retail sales  
425 customers x \$157 per year = \$66,725 annual reorders  
**\$110,475 total annual sales**  
**\$55,237 profit**

### 4 Shows per week (10 – 15 Hours)

$\$175 \times 4 = \$700$  weekly sales  
 $\$700 \times 50$  weeks = \$35,000 annual retail sales  
340 customers x \$157 per year = \$53,380 annual reorders  
**\$88,380 total annual sales**  
**\$44,190 profit**

### 3 Shows per week (6 - 8 hours)

$\$175 \times 3 = \$525$  weekly sales  
 $\$525 \times 50$  weeks = \$26,250 annual retail sales  
255 customers x \$157 per year = \$40,035 annual reorders  
**\$66,285 total annual sales**  
**\$33,142 profit**

### 2 Shows per week (4 - 6 Hours)

$\$175 \times 2 = \$350$  weekly sales  
 $\$350 \times 50$  weeks = \$14,500 annual retail sales  
170 customers x \$157 per year = \$26,690 annual reorders  
**\$44,190 total annual sales**  
**\$22,095 profit**

### 1 Show per week (2 hours)

$\$175 \times 1 = \$175$  weekly sales  
 $\$175 \times 50$  weeks = \$8,750 annual retail sales  
85 customers x \$157 per year = \$13,345 annual reorders  
**\$22,095 total annual sales**  
**\$11,047 profit**

Take the next step to your happy future!