

## GIRLS BEHAVING PINKLY - Coaching-Tracking Sheet

<b><u>Hostess Information</u></b>	Consultant Name:
Hostess Name:	
Address:	<b><u>Pre-Party Check List:</u></b>
	Hostess a Packet Delivered:
Phone:	Guest List Received:
Party Date:	Invitations Sent:
Party Location:	Guests Confirmed:
<p><b>CONFIRMING THE GUESTS:</b> <i>“Hi ____, this is ____ calling. I am the Mary Kay Consultant holding the Girls Behaving Pinkly Party for ____ on ____.</i> Do you have a minute? I will have a special gift for each guest who is planning on attending the party...will you be able to make it by (time)? Well, ____ I am excited to meet you in person, ____ has told me so many wonderful things about you! Before I run, let me ask you a couple of quick questions about your skin! Do you have any special needs you want to address? What are you most looking forward to at the Girls Behaving Pinkly Party? Well, I will have a seat reserved for you. Looking forward to seeing you then! Oh one more thing! When you bring a friend, you will receive an additional “Thank you” gift from me and <u>we must have 15 guests to able to give away the sexy pink prize to ____ and a bracelet to one of the guests!</u>” After speaking with the guests, call your hostess to let her know how excited her guests are! Your special gift for each guest is the \$10 gift certificate redeemable at her next appointment.</p>	

GUEST LIST - Name	Phone Number	Address	Pre-Profiled/ Special Need	Invitation Sent
1				
2				
3				
4				
5				
6				
7				
8				
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10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				

**Total Sales: \$ \_\_\_\_\_ Wholesale Reorder Placed \$ \_\_\_\_\_ Date: \_\_\_\_\_**

**Post-Party Check List:** Return all of the following to your Director so she may award the prizes:

1. This Tracking Form with final information filled in at the bottom
2. Prize Vouchers for Hostess & Guest with prize selection circled
3. Pink Pass Party Brochures from every guest with “Tell Us What You Think” info completely filled out