

VROOOOOM VROOOOOM
I'll have a VIBE in MY Drive by CHRISTMAS!!
YOU CAN TOO!!

MUSTS:

- ❖ You must be active.
- ❖ You must have **12 active personal** team members by the end of the **3rd month**.
- ❖ Total production from you and your team must equal **\$18,000 wholesale** production. Your **maximum** contribution amount is **\$4000 personal*** production over the 3 months. (You can do more than the \$4000 but ONLY \$4000 will count towards your car production).
- ❖ The minimum \$4500 wholesale production is **required each month. \$6000 wholesale/month to do it in 3 months.**
- ❖ To be on-target for this month, you must have **5 active** team members and a total of **\$4500 wholesale** team production at the distribution center by the **last working day** of the month. (See current Applause for the date)

CHECKLIST:

1. Call your director and go over all of this with them!!
2. Warm chatter **5 cards** a day
3. Book **2 selling** appointments a day
4. Sell **\$500-\$600** a week.
5. Interview **3-5** a week
6. Send your Director your Weekly Accomplishment Sheets.

PLAN OF ACTION

Month 1	Month 2	Month 3																																
<ul style="list-style-type: none"> ❖ Place a total of \$1200 w/s for the month - \$600 by the 20th & \$600 w/s by the 30th ❖ Personally Recruit 3 New people (One Star Consultant & 3 Qualified) 	<ul style="list-style-type: none"> ❖ Place a total of \$1200 w/s for the month - \$600 by the 20th & \$600 w/s by the 30th ❖ Personally recruit 4 New people 	<ul style="list-style-type: none"> ❖ Place a total of \$1200 w/s for the month - \$600 by the 20th & \$600 w/s by the 30th ❖ Recruit a star by the 15th \$1800 ❖ Recruit whatever team members you have left to create your XTREME team of 12. 																																
<p style="text-align: center;"><u>Production</u></p> <table border="0" style="width: 100%;"> <tr><td>Personal</td><td style="text-align: right;">\$1200</td></tr> <tr><td>New Star</td><td style="text-align: right;">\$1800</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">\$600</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">\$600</td></tr> <tr><td>New Qualified</td><td style="text-align: right;"><u>\$600</u></td></tr> </table> <p style="text-align: center;">\$4800</p> <ul style="list-style-type: none"> ❖ Your other active team members will take you to the \$5000+. ❖ If zero consultants on your team on 1st of the month – you can still GOLD Medal (5 Recruits this month) and be on-target. 	Personal	\$1200	New Star	\$1800	New Qualified	\$600	New Qualified	\$600	New Qualified	<u>\$600</u>	<p style="text-align: center;"><u>Production</u></p> <table border="0" style="width: 100%;"> <tr><td>Personal</td><td style="text-align: right;">1200</td></tr> <tr><td>New Star</td><td style="text-align: right;">1800</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">1200</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">\$600</td></tr> <tr><td>New Qualified</td><td style="text-align: right;"><u>\$600</u></td></tr> </table> <p style="text-align: center;">\$5400</p> <ul style="list-style-type: none"> ❖ The rest of the production will come from your current team 	Personal	1200	New Star	1800	New Qualified	1200	New Qualified	\$600	New Qualified	<u>\$600</u>	<p style="text-align: center;"><u>Production</u></p> <table border="0" style="width: 100%;"> <tr><td>Personal</td><td style="text-align: right;">\$1200</td></tr> <tr><td>New Star</td><td style="text-align: right;">\$1800</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">\$1200</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">\$600</td></tr> <tr><td>New Qualified</td><td style="text-align: right;">\$600_</td></tr> <tr><td>Current Team</td><td style="text-align: right;"><u>\$1200</u></td></tr> </table> <p style="text-align: center;">\$6600</p> <ul style="list-style-type: none"> Productions must hit \$6000 The rest of the production will come from your current team 	Personal	\$1200	New Star	\$1800	New Qualified	\$1200	New Qualified	\$600	New Qualified	\$600_	Current Team	<u>\$1200</u>
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