

LaMarr Area Training Calls

Weekly Area Marketing Call

- Allison will host a weekly marketing call for all Area prospects.
- The calls will be held at 9:00 PM Central on Mondays.

Weekly DIO Call

- This is a 12-week series for all LaMarr Area DIOs. All new DIOs are expected to join in their first month of qualification and participate each week through their unit debut.
- The calls will be held at Noon Central each Monday.
- The training will be hosted by Allison, and the topic rotation will be as follows:

| Week | Training Topic |
|------|---|
| 1 | Time Management & The Power of Proactive Planning |
| 2 | Monthly Updates, Recognition, & Various Topics |
| 3 | The Key is Follow-Up |
| 4 | Planning for Expenses as a New Director |
| 5 | Strategizing for a Powerful Month |
| 6 | Monthly Updates, Recognition, & Various Topics |
| 7 | Why Personal Business is So Important |
| 8 | How to Find Victory in Crunch time |
| 9 | Communicating with Your Team |
| 10 | Monthly Updates, Recognition, & Various Topics |
| 11 | Abundance Mentality & Emotional Management |
| 12 | Strong Interview Skills |

Monthly Area Call

- Allison will host an Area-wide monthly training and recognition call.
- The calls will be held on the second Monday of each month at 9:30 PM Central.
- We will recognize the previous month's achievers in each of the following categories: Fab 5, Perfect 10, & on-target Customers Count Achievers.